



SANYO Canada announces new solar panel channel partner

Concord, ON, May 16, 2006. Concord, ON, May 16, 2006 – SANYO Canada is pleased to announce a new channel partnership in its Canadian solar panel business with Solera Sustainable Energies Company™ of Toronto, ON.

"We are pleased to forge a partnership with Solera," says KC Chang, Manager, Sales and Marketing, Components and Solar, SANYO Canada Inc. "Their experience in the solar industry and their strong presence in Canada will strengthen our commitment to supporting the needs of our solar customers across Canada as well as growing our market in this country."

"The addition of the SANYO brand to our expanding solar energy line brings tremendous value to our customers," says Leonard Allen, CEO, Solera Sustainable Energies Company™. "With this distribution agreement, we can offer industry-leading solar technology that will play an important role in the further development of the Canadian solar market."

Worldwide, the solar power industry is seeing year-over-year growth rates of more than 30 per cent annually. Although Canada has lagged in the application of this technology, Ontario has now taken a leadership position with the introduction of the Standard Offer Contract program (SOC). The SOC will pay a premium for a 20-year term to those individuals and corporations who generate solar electricity that is tied to the utility-grid.

SANYO has been involved with solar panels since 1975, and through continuous research and development, it has developed a proprietary hybrid technology, the Heterojunction with Intrinsic Thin Layer (HIT) solar cell. Sanyo's HIT solar cells are manufactured with less silicon, but achieve higher outputs and provide better performance at high temperatures than conventional solar cells. As outside temperatures rise, HIT solar cells produce more electricity (kWh) than conventional solar cells at the same temperature. SANYO solar panels have black aluminum frames, come pre-equipped with electricity-safe junction boxes, lead wires, and plug-and-play connectors for easy installation. SANYO solar factories are ISO 9001 and ISO 14001 certified. The world's largest solar-power generating structure, the SANYO Solar Ark, was opened in Gifu, Japan, in 2002.



SANYO Canada announces new solar panel channel partner

About SANYO Canada

SANYO Canada, established in 1958, is based in Concord, Ontario (an industrial suburb north of Toronto). Founded in 1947 in Osaka, Japan, SANYO, which stands for “three oceans,” has \$22 billion worldwide in sales. The company provides a full range of SANYO consumer and industrial products including audio and video, digital cameras, wireless communication, LCD projectors and monitors, security video, air conditioning and home appliance products. SANYO is also the world’s largest manufacturer of rechargeable batteries. Its environmental focus includes solar energy panel products, non-fluorocarbon refrigeration, and electric vehicle power solutions (for the Ford Escape Hybrid). It is also a major manufacturer of lab equipment and CO2 incubators. Visit www.sanyo.ca for more information.

About Solera Sustainable Energies Company

Solera Sustainable Energies Company™ is the leading provider of utility-grid connected solar power in Canada. Founded in 1985, Solera has been providing clean, reliable, maintenance-free electricity for residential, commercial and institutional applications for more than a decade. Partnered with Compower Systems Inc., a more than 25-year-old Canadian supplier and manufacturer of telecom power products, Solera offers the marketplace unsurpassed capabilities in renewable energy and backup power system design, engineering, manufacturing, service and installation, and product supply.

Through innovative products and services, we are empowering our clients to adopt cleaner, safer, renewable energy technologies to assist in creating a better planet for future generations. For more information, go to www.soleraenergies.com

Product images are available at www.ccnmatthews.com/sanyo/



press release

SANYO Canada announces new solar panel channel partner

For news media information, please contact:

Mark LaVigne, APR
President,
Hunter LaVigne Communications Inc.
905-841-2017 (office)
416-884-2018 (cell)
mark.lavigne@sympatico.ca

KC Chang, Manager, Sales and Marketing,
Components and Solar, SANYO Canada Inc
905-760-9944 X4024 (office)
416-459-6320 (cell)
kchang@sci.sanyo.com

Leonard Allen, CEO
Solera Sustainable Energies Company™
416-466-3500 (work)
647-286-2118 (cell)
l.allen@soleraenergies.com